

BRIAN BERMAN

LOAN OFFICER AND OWNER OF
MORTGAGE ATLANTA, LLC

ABOUT BRIAN

Brian started his own company, Mortgage Atlanta in 2009. Since it's founding, the company quickly became one of the most trusted and award-winning direct lenders in the state of Georgia. Brian currently leads a small team, which includes three assistants that help streamline transactions and assure closings happen on time. They also spend a great deal of time maintaining relationships with past clients and referral partners.

Personally, Brian excels in all loan types. However, he takes the most pride in working with Veterans. Brian considers himself a numbers guy, so he loves working numbers and figuring out what makes sense for each borrower. Brian recognizes that just going by the lowest rate doesn't work for all clients. That's why he always gives each client three options to choose from. He wants to make sure that each loan is a good fit for each client and their specific situations.

Brian is remarkably dedicated and sincere in his work. Since starting his business 11 years ago, Brian has only ever had one loan that didn't close on time.

Brian and Mortgage Atlanta, LLC have been able to build such strong relationships in the industry partially due to the level of communication they offer to everyone they work with. They currently have a CRM system in place that provides start to finish communication to everyone throughout the entire process; no one is ever left in the dark. In addition, every Tuesday, they provide an update phone call to everyone involved in the transaction.

In addition to their communication dedication, Brian is also proud of the programs they offer at Mortgage Atlanta, LLC. One particular program that he recommends is their TRUQual Advantage. It allows for faster closings with fewer contingencies (15 days or less), eliminates the finance contingency for stronger offers, and more.

Brian looks forward to working with the real estate agents of Liberty Community Management should they wish to utilize him and his company as a trusted lender. Currently, Brian is considering utilizing RatePlug on GAML5 to provide better services for real estate agents and their clients. Read more about this program at <https://www.rateplug.com/>.



CONTACT

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AWARDS & ACCOMPLISHMENTS

- Featured in Atlanta Agent Magazine's Who's Who for the past 3 years.
- Featured as one of the top 100 people in the real estate industry by the Mortgage Professionals of America for the past 2 years.
- Earned both the Platinum & Diamond awards from the Georgia Mortgage Bankers and Atlanta Mortgage Bankers Associations.

ARTICLES

- [Atlanta Agent Magazine](#)
- [Mortgage Professional America](#)
- [Top Agent Magazine](#)



Approved, before you Start!

The TRUQual Advantage

Have your buyers loan fully approved and underwritten before making a purchase offer.

- Faster closings with fewer contingencies—15 days or less!
 - No last minute conditions causing delays
- Eliminate the finance contingency for stronger offers
 - Compete and win in multiple offer situations
- Earn your clients trust by showing them you have a partner that does it better than the rest!

Buyer and Seller Guarantees:

Buyer: If your loan is approved through our TRUQual program and your loan is denied for income, assets or credit we will refund your earnest money. *

Seller: If your buyers loan is turned down for income, assets or credit and you received a TRUQual from us we will give you \$500.*

For buyers and sellers: We promise to make the process as smooth and simple as possible!

* If buyers income, assets or credit change after the loan has been underwritten due to unforeseen circumstances by Mortgage Atlanta these guarantees are voided.

The process is simple:

1. Refer your buyers to Mortgage Atlanta
2. Make sure you ask them for our TRUQual
3. Let your loan officer know you have a buyer that you need to go through the TRUQual process
4. Sit back and let us take your buyer through the process.
5. You will get an email when the buyer is done
6. When you are ready to make an offer ask us for one of our TRUQual letters!



Refer your next buyer to find out how easy and simple the mortgage process is when you are working with a Pro!

Call Brian Berman: 678-564-1522

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